



Team Manager | Executive and Professional Risks

We are looking for a technical Senior Account Manager who is looking for the next step in their career. This is a great opportunity to step up into a Team Manager position and be part of a team that has exciting growth plans.

You will be responsible for growing your team, playing a pivotal mentoring role and managing a solid portfolio of clients. We are looking for someone who has had previous experience managing at C-Suite level and strong technical knowledge in the Professional Lines space.

Main activities will include:

- Managing the relationship with clients and coordinating product and service solutions to your accounts
- Leading, planning, and implementing clear and effective renewal and broking strategies
- Ensuring that effective account retention and growth strategies are in place
- Actively developing additional business from existing portfolio in line with budget targets while managing income and expense budgets
- Build and maintain effective long-term relationships with multiple stakeholders

Please apply or reach out for a confidential chat to find out more.

Katy Hunt [0404 045 884](tel:0404045884)